PRODUCT REVIEW Edelweiss Switch Insurance

One for the geeky driver

Here is a detailed look at app-based, utilisation-centred, subscription model of insurance

SAI PRABHAKAR YADAVALLI BL Research Bureau

With millennials' familiarity of technology in mind, the IRDAI has allowed techenabled motor insurance covers. In a press release dated July 6, the IRDAI has permitted insurers to offer utilisationbased motor insurance. Utilisation here is measured by kilometres or days driven - 'pay as you drive' and by the quality of

the drive—'pay how you drive'. The innovation helps the policyholder pay for insurance based on the usage and be rewarded for better driving discipline. One of the first products to come out on these lines is 'Switch insurance' from Edelweiss General Insurance.

This app- based, utilisation-centred, subscription model of insurance provides many unique firsts to the policyholder. If car usage is intermittent or if the vehicle is driven by a better driver, the prospective policyholder can moderate their insurance payments.

Here's how Switch insurance functions, and its positives and negatives.

App-based measurement

All policyholders of Switch motor insurance will need to install a related SWITCH app from Play Store or Apple's App Store in their mobile phones. The mobile phone with the app will be the primary source to collect driving-related diagnostics. This is different from the other telemetry-based insurance products, which uses an OBD device (On Board Diagnostics) installed in the car to collect the relevant information.

The app's description on the Store declares that no data will be shared with third-party organisations — a written declaration on data privacy. As per the management, the maps and related data will be used, if required, only for claim compensation.

All the latest mobile phones have a gyroscope installed which will be used by the app to generate a driver score. The app (which is assumed to be on the policyholder's phone) detects motion above a certain speed. On detecting motion, the own damage cover is automatically turned on for that day and depending on the quality of the drive, a driver score will be generated.

A better score should provide a lower premium to insure against own damage



risk. The score weighs acceleration, angular velocity, stability, and other metrics of physical movement to quantify the direction, smoothness, and safety of the drive. Since the app is installed on the phone, messaging and calling on the drive will automatically impact the score for dis-

The policyholder will be able to access the score to modify and improve his driving skills with the app.

The savings from Switch insurance can be earned in the own damage part of the premiums. Third-party premiums (constituting close to half of a typical premium payment) cannot be fiddled with, as they are regulated and standardised by the IRDAI.

Regular insurance premiums price own damage covers essentially by the vehicle type, without scope for basing it on the period used or the abilities of the

On days when movement detected by the app is not due to policyholder's vehicle, it will need a manual override by the policyholder to switch it off on that day, within 24 hours. This implies that on

days when public or other transport is used, by manually switching off insurance for that day, savings will be accrued. Thus, if you don't use your vehicle on weekends or other holidays too, insurance premium will not be charged.

The policyholder can also allow other designated drivers to use the insured vehicle and still get insurance based on the activities logged in the app.

The policyholder can add phone numbers of other drivers to authorise them. In the pilot stages, the management noted that convenience of usage increased only when the app worked automatically. That is, if a user had to manually engage the app every time they drive, there was a higher chance of missing out. To avoid this, manual intervention was brought in for switching off rather than switching on.

Own damage cover for the first and the last months are charged upfront. Later on, the own damage cover is paid as a subscription model with each month's performance getting reflected in the next month's premium payment.

The other charges including thirdparty premium and any other add-on will be collected upfront, similar to regular motor insurance payments.

Ourview

On the whole, Switch insurance can be optimally harnessed by tech-enthusiastic driver/policyholder who is keenly aware of the cost-benefits that can be achieved by such new-age insure-tech product. The management mentions trial-runs produced savings of up to 30 per cent on own damage covers, bulk of which can be tied to off-days alone, without bringing driving quality into the picture. Not paying own damage cover for periods when the car is not used, makes sense for policyholders who are not regular users of the vehicle. However, there are some points to ponder. Switch app is designed to be active all the time.

To notify the app to disengage for offvehicle days can be a bit of a laborious task. Also, when multiple drivers are using the same vehicle, it may be difficult to control drive quality and reap the benefits. There could be gaps in coverage on loss of phone, phone battery running out or a change in number.

One should also consider the quality of network coverage in their areas of vehicle usage for such tech-enabled policies.



HOW IT DIFFERS

insurance premium rewarded for better driving discipline



The policyholder pays based on usage and is



The Tata Power Company Limited hereby invites Expression of Interest (EOI) from eligible bidders for participation in following tender:

Open Tender for "Transportation of Bottom ash to various highway/Road development projects, (Near Mundra Plant) Enquiry reference No.: CC/FY23/01/MTPS/Bottom

Have any queries on insurance policies?



Mail them to insurancequeries@thehindu.co.in to get your doubts sorted out by experts

Company Fixed Deposit Rates						
Company name	Credit rating	In per	Additional interest rate			
Сотрану пате		1-year tenure	3-year tenure	5-year tenure	for senior citizens (%)	
Bajaj Finance	CRISIL-AAA ICRA-AAA	6.20	7.40	7.40	0.25	
HDFC** (Regular Deposit up to ₹2 cr)	CRISIL-AAA ICRA-AAA	6.00	6.70	6.80	0.25	
ICICI Home Finance	CRISIL-AAA ICRA-AAA CARE-AAA	5.25	6.70	6.90	0.25	
Kerala Transport Development Finance Corp	Guaranteed by Kerala Govt.	6.00	6.00	5.75	0.25	
LIC Housing Finance	CRISIL-AAA	5.95	6.65	6.95	0.25	
Muthoot Capital Services	CRISIL-FA+	6.25	6.75	7.25	0.25	
PNB Housing Finance	CRISIL-FAA+/ CARE-AA	6.00	6.85	7.25	0.25	
Shriram City Union Finance*	ICRA-MAA+	6.31	7.48	7.62	0.50	
Shriram Transport Finance*	ICRA-AA+ IND AA+	6.31	7.48	7.62	0.50	
Sundaram Home Finance	ICRA-AAA	6.00	6.65	7.00	0.50	

*Monthly rests, Additional interest of 0.25% p.a on all renewals, where the deposit is matured. **Additional ROI of 0.05% p.a. will be applicable on individual deposits placed/renewed through HDFC's online system and auto-renewed deposits. #Cumulative payout rates. Note: This is solely for informational purposes and should

urce: Paisabazaar.con

Small Savings Schemes — Interest rates					
	Interest rate (%)				
Small Savings Scheme		Apr 1 - Jun 30 2022	July 1 - Sep 30 2022	Compounding frequency	
Post Office Savings	Deposit	4.0	4.0	Annually	
	1 year	5.5	5.5	Quarterly	
Post Office	2 year	5.5	5.5	Quarterly	
Time Deposit	3 year	5.5	5.5	Quarterly	
	5 year	6.7	6.7	Quarterly	
Post Office Recurri	ng Deposit (5 year)	5.8	5.8	Quarterly	
Senior Citizen Savi	ngs Scheme	7.4	7.4	Quarterly and paid	
Post Office Monthly Income Scheme		6.6	6.6	Monthly and paid	
National Savings Certificate		6.8	6.8	Annually	
Public Provident Fu	nd	7.1	7.1	Annually	
Kisan Vikas Patra*		6.9	6.9	Annually	
Sukanya Samriddhi	i Yojana	7.6	7.6	Annually	
*Will mature in 124 months. Note: Small Savings rates were left unchanged in the					

latest quarterly reset on June 30, 2022 Source: Department of Economic Affairs, Ministry of Finance, GOI

ALERTS

Hospital empanelment for cashless service

General insurers are now allowed to empanel hospitals to enable cashless treatment, according to an IRDAI announcement. Based on insurers' standards and benchmarks set by their respective boards, hospitals can be independently empanelled. By de-regulating the process, a lot more hospitals can now process insurance patients in a cashless manner.

Bank FD int	eres <u>t</u>	rates	(%)		
Bank	<1 year	1 to 2 years	2 to 3 years	3 to 5 years	w.e.f
FOREIGN BANKS					
Citi Bank	2.75	3	3.5	3.5	Jul 22
DBS Bank	4.75	6	6.25	6.25	Jul 15
Deutsche Bank	5.25	6	6.25	7	Jun 14
HSBC	3.1	5.75	6	4	Jul 18
Scotia Bank	3.7	3.9	4	4	Jul 01
Standard Chartered	4.65	5.7	5.7	5.7	Jul 04
INDIAN: PUBL	IC SEC	TOR BA	ANKS		
Bank of Maharashtra	5	5.25	5.25	5.25	Jun 13
Bank of Baroda	4.4	5.45	5.5	5.35	Jun 15
Bank of India	4.35	5.4	5.4	5.35	Jun 23
Canara Bank	5.1	5.45	5.7	5.75	Jul 16
Central Bank of India	4.4	5.3	5.35	5.6	Jul 10
Indian Bank	4.4	5.5	5.6	5.6	Jul 04
Indian Overseas Bank	4.5	5.5	5.6	5.6	Jul 12
Punjab National Bank	4.5	5.45	5.5	5.75	Jul 20
Punjab & Sind Bank	4.5	5.35	5.6	5.6	Jul 11
State Bank of India	4.6	5.35	5.45	5.5	Jun 14
UCO Bank	4.4	5.3	5.3	5.6	May 10
Union Bank	4.6	5.45	5.5	5.75	Jun 16
INDIAN: PRIVA	TE SEC	TOR B	ANKS		
Axis Bank	4.75	5.75	5.7	5.75	Jul 16
Bandhan Bank	4.5	6.5	6.5	6.5	Jul 04
Catholic Syrian	4.25	5.5	5.75	5.75	Jun 01
City Union Bank	4.75	5.55	5.3	5.25	Jun 20
DCB Bank	5.7	6.6	6.6	6.6	Jun 22
Dhanlaxmi Bank	4.5	5.8	5.3	6.05	Jul 20
Federal Bank	4.8	5.75	6	5.75	Jul 18
HDFC Bank	4.65	5.35	5.5	5.7	Jun 17
ICICI Bank	4.65	5.35	5.5	5.7	Jun 22
IDBI Bank	4.5	5.4	5.6	5.75	Jul 14
IDFC First Bank	5.75	6.5	6.5	6.5	Jul 18
IndusInd Bank	5.5	6.5	6.5	6.5	Jun 21
J & K Bank	4.5	5.4	5.5	5.55	Jul 11
Karnataka Bank	5	5.35	5.5	5.5	Jul 01
Kotak Bank	5.25	5.75	5.9	5.9	Jul 01
Karur Vysya Bank	5	5.6	5.8	5.9	Jul 08
RBL Bank	5.25	7	6.75	6.55	Jul 21
South Indian Bank	4.6	5.6	5.75	5.85	Jul 20
Tamilnad Mercantile Bank	5	5.6	5.6	5.6	Jun 01
TNSC Bank	5.75	6	5.85	6	Dec 09
Yes Bank	5	6.5	6.5	6.5	Jun 18
SMALL FIN			-	0.0	2411 10
AU Small Finance Bank	5.35	6.6	6.9	6.9	Jun 24
		6.6	7	6	Jun 27
	5 75	0.0		J	Juli 21
Equitas Small Finance Bank	5.25		6.5	7	Jul 19
Equitas Small Finance Bank Fincare Small Finance Bank	5.4	6.9	6.5	7	Jul 18
Equitas Small Finance Bank			6.5 7.25 7.49	7 7.35 6.75	Jul 18 Jun 15 Jun 06

Data as on respective banks' website on 22 July, 2022; For each year range, the maximum offered interest rate is considered; interest rate is for a normal fixed deposit amount below ₹1 crore. Compiled by BankBazaar.com

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CONSOLIDATED UNAUDITED (REVIEWED) FINANCIAL RESULTS FOR / STANDALONE UNAUDITED (REVIEWED) FINANCIAL RESULTS FOR / AS ON QUARTER ENDED JUNE 30, 2022 AS ON QUARTER ENDED JÚNE 30, 2022 Year ended 31.03.2022 30.06.2021 31.03.2022 31.03.2022 30.06.2021 31.03.2022 Total income from operations (net) 1761.87 1835.68 1749.15 7175.54 Total income from operations (net) 1761.87 1835.76 1749.12 7175.54 694.56 693.93 Net profit/Loss for the period (before tax 49.88 284.21 46.14 Net profit/Loss for the period (before tax, 49.75 284.06 45.96 exceptional and or extraordinary items) exceptional and or extraordinary items) Net profit/Loss for the period before tax 49.88 284.21 46.14 694.56 Net profit/Loss for the period before tax 49.75 284.06 45.96 693.93 (after exceptional and or extraordinary items) (after exceptional and or extraordinary items) Net Profit / (Loss) for the period after tax 114.18 130.35 106.08 508.62 Net Profit / (Loss) for the period after tax 114.05 130.20 105.91 507.99 (after Extraordinary items or extraordinary (after Extraordinary items or extraordinary items) 311.23 311.17 311.17 **Equity Share Capital** 311.17 310.88 **Equity Share Capital** 311.23 310.88 311.17 Reserves (excluding Revaluation Reserve) 6324.61 Reserves (excluding Revaluation Reserve) 6323.87 Securities Premium Account 1256.15 1255.97 1255.01 1255.97 Securities Premium Account 1256.15 1255.97 1255.01 1255.97 Net worth 6751.40 6635.78 6284.30 6635.78 Net worth 6750.53 6635.04 6284.01 6635.04 Paid up debt Capital/outstanding debt 1270 1270 970 1270 Paid up debt Capital/outstanding debt 1270 1270 1270 970 Capital Redemption Reserve/ Nil Nil Nil Capital Redemption Reserve/Debenture Nil Nil Nil Nil Nil Debenture redemption Reserve redemption Reserve Outstanding Redeemable Preference Share Outstanding Redeemable Preference Share Nil Nil Nil Nil Nil Nil Nil 0.15 0.17 **Debt Equity Ratio** 0.15 **Debt Equity Ratio** 0.15 0.15 Earnings Per Share (of Rs 10/- each) Earnings Per Share (of Rs 10/- each) Basic: 3.67* 4.19* 3.41* 16.36 Basic: 3.66* 4.19* 3.41* 16.36 4.17* Diluted 3.66* 4.17* 3.40* 16.29 Diluted 3.65* 3.39* 16.29 *Not annualized *Not annualized

Note: The above is an extract of the detailed format of period ended results for June 30, 2022 filed with the Stock Exchange under Regulation 33 of the SEBI (Listing and Other Disclosure Requirements) Regulations, 2015. The full format of the results for June 30, 2022 is available on the Stock Exchange websites. BSÉ: http://www.bseindia.com NSE: http://www.nseindia.com, Bank website: https://www.karnatakaBank.com/index.jsp

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Mahabaleshwara M S Managing Director & CEO

Place : Mangaluru

Date: 23.07.2022

ನೋಂದಾಯಿತ ಹಾಗೂ ಪ್ರಧಾನ ಕಚೇರಿ: ಮಂಗಳೂರು - 575 002

CIN: L85110KA1924PLC001128

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ದಿನಾಂಕ 30ನೇ ಜೂನ್ 2022 ಕ್ಕೆ ಅಂತ್ರಗೊಂಡ ಸ್ವತಂತ್ರ ಅಪರಿಶೋಧಿತ ತ್ತೈಮಾಸಿಕ ಹಣಕಾಸು ಫಲಿತಾಂಶಗಳು

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ಮೇಲಿನ ವಿವರಣದ SEBI (ಸೆಬ) (ಲ್ಯೂಂಕ್ ಮತ್ತು ಇತರ ಪ್ರಕಟಣೆ ಅಗತ್ಯತೆಗಳು) ನಿಯಮಾದಳ 2015 ರ ವಿಯಮ 33 ಮತ್ತು 53 ರ ಪ್ರಕಾರ ಸ್ವಾಕ್ ಎಕ್ಕ್ ಟೇಂಚ್/ಗಳಲ್ಲಿ ಗಲ್ಲಿಸಲಾದ ಬೂರ್ ೨೦, ೨೬೨೨ ಕೈ ಅಂತ್ಯ ಸೊಂಡ ಘಲಿತಾಂಶಗಳ ಪದರವಾದ ಸ್ವವಹದ ಸಾರವಾಗಿದೆ. ಬೂರ್ ೨೦, ೨೬೨೨ ಕೈ ಅಂತ್ಯ ಸೂಂಡ ಫಲಿತಾಂಶಗಳ ಎಲ್ಲಾ ಪಿಡಲಗಳು ಸ್ಥಾರ್ ಎಲ್ ಚಿನಂಭ ಗಳ ಬೆಟ್ಟ್ ಫಲ್ ಗಳಲ್ಲಿ BSE: http://www.bseindia.com,NSE: http://www.nseindia.com, ಬುಪ್ಪು ಬ್ಯಾಂತದ ಬೆಟ್ಟ್ ಫ್ರಿಟ್ https://www.kamatakabank.com/index.jsp. eo og ad.

ದಿನಾಂಕ 30ನೇ ಜೂನ್ 2022 ಕ್ಕೆ ಅಂತ್ರಗೊಂಡ ಕ್ರೋಢೀಕರಿಸಿದ ಅಪರಿಶೋಧಿತ

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49.75	284.06	45.96	693.93			
114.05	130.20	105.91	507.99			
311.23	311.17	310.88	311.17			
***	****	*****	6323.87			
1256.15	1255.97	1255.01	1255.97			
6750.53	6635.04	6284.01	6635.04			
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ಸ್ಥಳ : ಮಂಗಳೂರು Demos : 23.07.2022

ಸಿರ್ದೇಶಕ ಮಂಡಳಿಯ ಪರವಾಗಿ ಮಹಾಬಲೇಶ್ವರ ಎಂ.ಎಸ್. ಮ್ಯಾನೇಜಿಂಗ್ ಡೈರಕ್ಟರ್ ಮತ್ತು ಸಿಲ್ಲ