



Karnataka Bank

Your Family Bank. Across India.

Regd. & Head Office: Mahaveera Circle, Kankanady, Mangaluru - 575 002

CIN : L85110KA1924PLC001128 Telephone : 0824-2228222 Website : www.karnatakabank.com

Karnataka Bank, a leading digitally advanced Private Sector Bank with pan-India footprint, offers exciting opportunities for dynamic individuals to join its highly competent workforce.

Applications are invited from **Indian Nationals** for the post of **Executive Director (ED)** [in the capacity of Whole Time Director (WTD)]:

[Post : One (1)]

Eligibility Criteria

Qualification : Chartered Accountant / Management Education / Post-Graduation from a UGC recognized University/College

Age Limit: Min. Age: 45 years Max. Age: 60 years

Experience:

- 15 years of sales/operations experience in BFSI sector.
- Experience in senior leadership roles of General Manager/ CxO (with minimum 2 years as General Manager/CxO) in the Banking/Financial services sector, NBFCs, preferably with mainstream financial services players, across business lines.
- Should have a proven track record for effective Team Management and results-driven leadership.
- Deep understanding of banking products, sales processes, regulations, technology driven products, HRM, etc.
- Experience in handling/managing core banking operations, other critical banking operations, etc.

Job Description

- Will be responsible for devising the strategic plan of the Bank and for driving the vision, strategy and innovative thinking of the Bank's agenda, as well as overseeing daily operations/compliance, etc.
- Will ensure delivery of services and achievement of performance results as expected by the Bank.

Key Responsibilities

- Develop and implement strategies aiming to promote the Bank's mission
- Create complete business plans for achieving the goals and objectives set by the Managing Director & CEO / Board of Directors
- Build an effective team of leaders by mentoring and providing guidance / coaching.
- Managing support functions to run efficient day-to-day operations and build an effective working culture
- Build a high performance, meritocratic culture by setting the right Key Performance Indicators.
- Drive efficient and effective ways of working across functions such as collaboration, governance, innovation, use of technology, etc.
- Drive data-based decision-making through a robust data and MIS architecture across all business.
- Engage with regulatory/audit bodies to ensure 100% compliance to all statutory and regulatory requirements.

Skill & Competencies Requirement

- Experience in managing and leading large cross-functional manpower intensive operations, with at least 5000+ employees and ensuring alignment to goals and objectives.
- Result-oriented with proven track record of growth delivery, excellent market sense and high adaptability/responsiveness to market changes.
- Strong thought leadership, business acumen & execution skills to nurture a sound working relationship with all stakeholders.
- Demonstrate core leadership skills in past roles of strategic thinking and long term value creation, innovation, leadership & development of teams, and driving cross-functional collaboration.
- Strong leadership, negotiation, communication, and interpersonal skills and demonstrated capacity to motivate, manage and mentor and inspire large teams.
- High degree of flexibility, openness, and organization skills to accommodate a fast-paced, sales-driven, and service oriented environment.
- Ability to work collaboratively with senior leadership team and to liaise effectively with senior executives from the bank and Board of Directors.
- Highly ethical behaviour and motivational skills.
- Excellent understanding of finance-related performance standards.
- Proven ability to develop and execute financial strategies.
- Demonstrated knowledge of corporate and regulatory best practices.
- Excellent written and verbal communication skills.

Place of functioning : Bengaluru

HOW TO APPLY

The eligible candidates should submit their detailed **Curriculum Vitae (CV)/resume*** to **recruitment@ktkbank.com** **on or before 22-04-2022**. CV/resume should be sent through mail only.

**CV/resume should contain all the relevant details such as date of birth (with age), marital status, qualification/s, certification courses (if any), work experience (with job profile), skill sets, etc. alongwith recent color photo of the candidate.*

SELECTION, APPOINTMENT & REMUNERATION

- Selection will be based on interview and interaction with the Board/Board Committee/Managing Director & CEO.
- Selection process is subject to due diligence and relevant documentation as desired by the Bank.
- Appointment process is subject to approval of the RBI in terms of Banking Regulation Act, 1949 read with 1) RBI Circular DOR.Appt.BC.No.23/29.67.001/2019-20 dated 04-11-2019 and 2) RBI Circular DOR.Appt.No.58/29.67.001/2019-20 dated 31-03-2020 (amended from time to time) and also approval of the shareholders to be obtained in due course.
- Contractual terms such as covenants, tenure, remuneration, etc. will be as mutually agreed between the Bank and the candidate, subject to compliance to the aforesaid RBI circulars and as approved by the RBI.